



Margherita Zappatore

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WORK EXPERIENCE

Trainee Lawyer

Law firm Zappatore [04/2020 – Current]

Address: Via Antonio Gramsci, 9, 73040 Collepasso (Italy)

City: Collepasso

Country: Italy

- **Business or sector:** Professional, scientific and technical activities

As a Trainee Lawyer I investigate research case studies, attend court hearings and write legal acts.

Academic advisor

Università del Salento [2019 – Current]

Address: Lecce (Italy)

Tutor for university students

Tutor

University of Salento [01/2020 – 09/2020]

Address: Lecce (Italy)

I am a Tutor for the Competition that I won, about "Vocational Academic in Law Enhancement", organized by the Faculty of Law of University of Salento. The Call provides for orientation activities at schools in relation to the Degree Class of Law and activities to strengthen the common disciplines of the first year and subsequent years of the Degree Course.

Waiter/waitress

Martinucci Gallipoli [2016 – 2017]

Address: Gallipoli (Italy)

EDUCATION AND TRAINING

Law Degree

University of Salento - Dipartimento di Scienze Giuridiche [2015 – 2020]

Address: Lecce (Italy)

Field(s) of study: Law

Final grade : 110/100 cum Laude and distinction (received from the examination board) - **Level in EQF :** EQF level 6

National classification :

Thesis : Consumer Finance and creditworthiness assessment

https://drive.google.com/file/d/1H1Jm9iJFDljWHKP_ROP9PUTmliFMeYrQ/view?usp=sharing

Graduating at School of Advanced Studies ISUFI

ISUFI (University Higher Institute for Interdisciplinary Education) [2015 – Current]

Address: Lecce (Italy)

Level in EQF : EQF level 6

ISUFI is a centre of high education and research, incardinated in the University of Salento.

The School is organized according to the model of the Ecole Normale de Pisa. It selects young Italian and foreign talents exclusively on the basis of merit and offers them an excellent training in integration and completion of ordinary university courses.

Specialization: Classical Lyceum

Istituto di Istruzione Superiore "Quinto Ennio" [2010 – 2015]

Address: Gallipoli

Level in EQF : EQF level 4

C1 Effective Operational Proficiency

British Institute [2007 – 2013]

Address: Gallipoli (Italy)

National classification : C1

LANGUAGE SKILLS

Mother tongue(s):

Italian

English

LISTENING: C1 READING: C1 UNDERSTANDING: C1
SPOKEN PRODUCTION: C1
SPOKEN INTERACTION: C1

French

LISTENING: B1 READING: B1 UNDERSTANDING: B1
SPOKEN PRODUCTION: A2 SPOKEN INTERACTION: A2

German

LISTENING: A1 READING: A1 UNDERSTANDING: A1
SPOKEN PRODUCTION: A1 SPOKEN INTERACTION: A1

Spanish

LISTENING: B1 READING: B1 UNDERSTANDING: A2
SPOKEN PRODUCTION: A2 SPOKEN INTERACTION: A2

PUBLICATIONS

Publications

- Research Paper: *La Centrale dei rischi: disciplina e giurisprudenza*, in *Giuricivile*, 2019, 12 (ISSN 2532-201X), 9/12/2019, <https://giuricivile.it/centrale-dei-rischi/>
- Research Paper: *Il Traffico di Influenze illecite: dalla legge Severino alle novità del cd. Spazzacorrotti*, in *Cammino Diritto* ISSN (2421-7123), 1/05/2019, <https://www.camminodiritto.it/articolosingolo.asp?indexpage=3939>
- Research Paper: *Big Data, Profilazione e Mercati finanziari: utilizzo e tutela*, in *Giuricivile.it* (ISSN 2532-201X), 1/04/2019, <https://giuricivile.it/big-data-profilazione-e-mercati-finanziari-utilizzo-e-tutela/>
- Research Paper: *Gratuità del contratto e utilizzo delle clausole vessatorie: il caso Whatsapp*, in *Giuricivile.it* (ISSN 2532-201X), 26/01/2018, <https://giuricivile.it/gratuita-del-contratto-clausole-vessatorie-caso-whatsapp-agcm/>
- Paper: *The use of Big Data in the Financial Markets*, in *Synergy magazine*, 31/05/2020, <https://bit.ly/2yLR8cG>

NETWORKS AND MEMBERSHIPS

Memberships

- President of ELSA Lecce (2019-2020)
- Team for International Relations of ELSA Italy (2019-2020)
- Team for ELSA Law Schools of ELSA Italy (2019-2020)
- Vicepresident for Marketing of ELSA Lecce (2018-2019)
- Regional referent of the Comitato per la Difesa dei Beni Pubblici e Comuni "Stefano Rodotà" (2019-2020)
- Vicepresident of Yourope (2019-2020)

DRIVING LICENCE

Driving Licence: B

PROJECTS

Projects

- Participant in **LEX - Scrivi il futuro** (2018). LEX - Scrivi il futuro provides for the drafting of a bill and its presentation, through a member of parliament, in Parliament for discussion and vote. The project consists of three lectures with teachers of Constitutional Law to draft the text of the bill and the subsequent visit of the classrooms of the Parliament and the Quirinal.
- Author of the **Corso di Scrittura della Tesi di Laurea in materia giuridica** (2019) as Vicepresident for Marketing of ELSA Lecce. The course is addressed to all the students of the Department of Legal Sciences of the University of Salento with the aim of offering all the tools for the writing of a Degree Thesis in juridical matters. The course consists of four meetings: 1- Legal Writing and Scientific Method; 2- science in time and space; 3- Bibliographic materials and where to find them; 4- The writing (on writing)
- **Head of the Academic Programme of the Summer ELSA Law School of ELSA Lecce on "Law and Development for a sustainable future"**. It was an international Summer School and the interdisciplinary Academic Programme, which tackled sustainability from a juridical and economic perspective. Academic Programme:
- **Public action for renewable energies, coping with climate change, Energy networks, infrastructures and services, Contracts for the transfer of allowances ("tradable" green certificates; Debt-for-Nature Swaps, Environmental "Derivatives"), Property as a form of sustainable richness, Insurance, answerability and reparation, Legal Debate.** (<https://www.facebook.com/sels.lecce/>)

HONOURS AND AWARDS

Honours and awards

- Winner of Competition "**Rete di Idee**" with the essay on *Sexual violence in Roman Law*. "Rete di Idee" is a competition organized by the RIASISSU Network that evaluates the works of students of the Universities and Schools of Advanced Studies in Italy (2017)
- Winner of the Call for Paper "**Oltre il Confine**" by the School of Excellence Giacomo Leopardi in Macerata, with the paper "Oltre il confine" del pregiudizio. Per una riforma del sistema penitenziario sul modello di Halden (2019)

ORGANISATIONAL SKILLS

Organisational skills

- Leadership
- Public Speaking
- Excellent organizational skills
- Team player
- Goal-oriented

COMMUNICATION AND INTERPERSONAL SKILLS

Communication and interpersonal skills

- excellent competency in practical communication with adults, teenagers and children acquired thanks to the experience in voluntary associations and working experiences.

JOB-RELATED SKILLS

Job-related skills

- Organization skills: I've organized several events. For instance, the first Summer Law School of ELSA Lecce, whose I was President, about "Law and Development for a Sustainable Future". I organized courses of writing, seminars and conferences in different subjects, even webinars about soft skills.
- Mentoring skills: I often offer for free my support to young students in order to teach them Law or English or other subjects.
- Public speaking: I have talked in many public events, even in English. I took part into many conferences as speaker, talking about my researches or for introducing the topic.
- Graphic skills: I've created marketing materials (like wallpost, Instagram stories, or lives on Facebook using Streamyard) for ELSA Lecce, whose I've been Vice-president for Marketing since May 2018) and for the Project "Scuola Civica" that I follow as tutor for the Project "V.A.L.E."

COURSES

Courses

- Third edition of the **Ferdinando Rossi Forum** of the Ferdinando Rossi School of Higher Studies on Sustainable Mobility, in Turin (November 2018).
- **Advanced course on Consumption and Financial Education**, in Lecce at University of Salento (2019) and Certificate of attendance. Lessons: Financial education between client's right and intermediary's duty; Counselling and conflict of interest: the new concept of independent advice; Financial products and services: structure, functions and levels of risk; Contractual transparency and regulation of information flows; Know your customer rule and profiling functions; Risk profile and adequacy of the transaction: liability of the intermediary and effects on the contract; Regulation of financial relationships and protection of savings: from TUF to MIFID; Investment stress and aggressive modes: The instruments of protection; Type of contractor: professional client, retail client and eligible counterparties.
- **Course in Legal Writing and Effective Communication entitled "Strategies to win"**, organized by ELSA Italy (2020) and Certificate of attendance.